

PHILIPS

HeartStart Solutions

In partnership with
medic assist



A smart service to ensure your AED is ready to rescue

Philips and medic assist – redefining
the concept of managing AEDs

+ medicassist

Automated external defibrillators (AEDs) are designed to treat cases of sudden cardiac arrest (SCA). In an emergency scenario, it is not enough to simply have an AED installed at your facility. You also need to have confidence the AED will work when you need it most.

How can you be sure your AED will be ready?

AED management challenges

There are many aspects to consider when managing AEDs:

- Safety and reliability
- Compliance and mandatory software updates
- Replenishment management
- Frequent inspections and preventive maintenance
- AED presence and accessibility
- Troubleshooting
- Alarm fatigue
- Deployment and post-rescue follow-up
- Financial planning and end-of-life management
- Managing multiple AEDs at multiple sites

Introducing HeartStart Solutions from Philips and medic assist, an all-in-one carefree service that allows you to be confident,

connected and carefree when it comes to having a rescue-ready AED at your disposal when you need it most.





AED management redefined. It's as easy as 1...2...3!

Our AED-as-a-Service completely redefines the concept of managing AEDs. The program is smart, efficient and tailored to your needs. It is as simple and seamless as possible thanks to a carefree service subscription plan that helps give you peace of mind.

1

No need to purchase, as we provide you with a Philips HeartStart AED that is easy to use, safe and reliable. The device tests itself fully – including functionality of the pads – **every single day.**

Philips HeartStart AEDs

- Proven safe, reliable and effective¹
- Designed to be easy to use
- Can be used by untrained people
- Fast, confident shock delivery < 8 sec²
- Personalized low-energy therapy (150 J)
- Daily check, including pads functionality
- Voice instructions that adapt to responders' pace
- Allowed to be used on wet and metal surfaces³
- Adult pads allowed to be used on children, due to low-energy therapy³

2

The AED is secured by SafeBox and monitored remotely by our innovative SmartLink system, with a rapid response in case the AED needs attention. This ensures your AED is available and ready to rescue – **24/7.**

SmartLink

- 24/7 remote monitoring; AED, pads and battery check
- Prompt notifications in case the AED needs attention
- Daily/weekly/monthly status reports
- On-site parts replenishment and irregularity check on demand only, enhancing sustainability

SafeBox

- Secured storage with easy access to AED
- Patented emergency access
- Model for indoor and outdoor
- Robust, watertight, slim design

3

As a partner, we support you 24/7, delivering and managing your AEDs. Our service provides full assistance from planning to implementation, program management and post-event support – **at a single site or multiple sites, nationwide or worldwide.**

Carefree service

- Replenishment parts, including shipping
- Mandatory software updates
- Program management
- Subscription plan; pre-paid or fixed fee per month (no up-front investment needed)
- Worldwide coverage

Optional features

- Removal alarm
- GPS
- Temperature and humidity check⁴
- Hands-free voice connection for remote assistance

¹ Philips Medical Systems. (2009). Philips smart biphasic therapy. Retrieved from <https://www.usa.philips.com/healthcare/product/HC861304/heartstart-frx-automated-external-defibrillator>;

² Nichol, G., Sayre, M. R., Guerra, F., & Poole, J. (2017). Defibrillation for Ventricular Fibrillation: A Shocking Update. *Journal American College of Cardiology*, 70(12), 1496-1509. doi:10.1016/j.jacc.2017.07.778;

³ Data on file at Philips;

⁴ HSI Technical Reference Manual (page 6-5); Temperature and Relative Humidity Specifications (page A-2).

How our service could benefit you

Comprehensive support at every step, whatever your scale

Delivered on a subscription basis, our all-in-one carefree program provides you with a proven safe and reliable AED, innovative remote monitoring technology and smart storage. Receive full assistance from planning to implementation plus program management and post-event support. Whatever your location or scale, we are at your side providing the confidence you need.

Key benefits

- Helps to be prepared if a sudden cardiac arrest (SCA) occurs
- Gain peace of mind and stay informed
- Focus on other priorities knowing your AEDs are being monitored
- High-quality, well maintained, 24/7 monitored AEDs without the responsibilities and pressures of owning the devices yourself
- Stay compliant with current local requirements
- Low total cost of ownership and predictable cost
- Improve sustainability by reducing unnecessary site inspections
- A truly carefree approach – we are your partner at your side



Are you ready to be
confident, connected and carefree?

Let's discuss how HeartStart Solutions can help you.

www.heartstart.solutions

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